

Erlangen, Germany, November 5, 2018

Earnings Release Q4 Fiscal Year 2018

July 1 to September 30, 2018

Siemens Healthineers with strong finish in fourth quarter - full year targets achieved

»Based on a convincing team performance, we have delivered what we promised and achieved our goals for revenue growth and profit margin. We made the year of the successful IPO also a successful fiscal year for Siemens Healthineers and underpinned our strong competitive position. Thanks to the strength of our portfolio in all segments and the significantly accelerated delivery of the Atellica Solution laboratory diagnostics system, we can look forward with confidence to the 2019 fiscal year that has just begun,« said Bernd Montag, CEO Siemens Healthineers.

Q4 fiscal year 2018

- Comparable revenue up by 4% driven by strong Imaging segment with 6% growth
- Diagnostics with improving growth dynamics (3%) and continued double-digit instrument sales growth
- Adjusted profit margin at 18.2%; -70 bps below prior year due to currency headwinds of -210 bps
- Atellica Solution ramp-up on track with 990+ analyzers shipped by end of September

Fiscal year 2018

- Full year targets achieved
- Comparable revenue up by 4%
- Adjusted profit margin at 17.2%; -80 bps below prior year due to currency headwinds of -120 bps
- Siemens Healthineers proposes a dividend of €0.70 per share, which represents a 55% dividend distribution of net income

Siemens Healthineers

Q4 2018	Q4 2017	Act.	% Change Comp. ¹
3,704	3,647	2%	4%
627	668	-6%	
-47	-21		
16.9%	18.3%		
18.2%	18.9%		
374	405	-8%	
430	444	-3%	
614	472	30%	
	2018 3,704 627 -47 16.9% 18.2% 374 430	2018 2017 3,704 3,647 627 668 -47 -21 16.9% 18.3% 18.2% 18.9% 374 405 430 444	2018 2017 Act. 3,704 3,647 2% 627 668 -6% -47 -21 - 16.9% 18.3% - 18.2% 18.9% - 374 405 - 430 444 -

1 Year-over-year on a comparable basis, excluding currency translation and portfolio effects 2 Adjusted for severance charges, IPO costs (profit and net income) and for amortization of intangible assets acquired in business combinations net of tax (net income)

- Comparable revenue up by 4%, led by strong growth in • Imaging segment; growth across all regions with strong growth in the Americas
- Currency translation negatively impacted revenue growth by 2% points
- Profitability includes severance charges of €38 million
- In addition, profit in Q4 FY 2018 was negatively impacted by IPO related costs of €9 million driven by the "My IPO shares" program for our employees
- Adjusted profit margin held back by substantial currency headwinds; operational improvements and productivity gains materially supported profitability
- Adjusted net income includes lower financing interest ex-• penses resulting from implementation of post-IPO capital structure, partly offset by higher income taxes due to onetime effects
- Free cash flow above prior year primarily due to lower tax payments

Imaging

Q4	Q4	9	6 Change
2018	2017	Act.	Comp.
2,287	2,210	3%	6%
458	466	-2%	
-28	-10		
20.0%	21.1%		
21.2%	21.5%		
	2018 2,287 458 -28 20.0%	2018 2017 2,287 2,210 458 466 -28 -10 20.0% 21.1%	2018 2017 Act. 2,287 2,210 3% 458 466 -2% -28 -10 20.0%

1 Adjusted for severance charges and IPO costs

Diagnostics

	Q4	Q4	9	6 Change
(in millions of €)	2018	2017	Act.	Comp.
Total revenue	1,056	1,061	-1%	3%
Profit	126	147	-14%	
therein: severance charges and IPO costs	-10	-8		
Profit margin	11.9%	13.8%		
Adjusted profit margin ¹	12.9%	14.6%		

1 Adjusted for severance charges and IPO costs

Advanced Therapies

	Q4	Q4	9	6 Change
(in millions of €)	2018	2017	Act.	Comp.
Total revenue	407	399	2%	4%
Profit	86	94	-9%	
therein: severance charges and IPO costs	-5	-1		
Profit margin	21.1%	23.6%		
Adjusted profit margin ¹	22.3%	23.8%		

1 Adjusted for severance charges and IPO costs

- Strong comparable revenue growth was driven by equipment as well as service business with a significant increase in Ultrasound, Computed Tomography and X-Ray Products
- Comparable revenue growth across all three regions with very strong growth in the U.S.
- Currency effects negatively impacted margin year-over-year; excluding these effects margin developed positively, mainly due to volume effects, favorable product mix, operational improvements as well as productivity gains
- Moderate comparable revenue growth driven by regions Asia, Australia and Americas
- Comparable revenue growth in Q4 FY 2018 driven by acceleration from Atellica Solution
- Atellica Solution ramp-up on track with 990+ analyzers shipped by end of September
- Adjusted profit margin positively impacted in Q4 FY 2017 due to the sale of ELISA immunodiagnostic business portfolio to DiaSorin S.p.A
- After a modest Q2 and Q3, Q4 FY 2018 shows a solid revenue growth of 4% on a comparable basis, in line with growth in FY 2018
- Q4 FY 2018 comparable revenue growth was driven by equipment as well as service business
- Comparable revenue growth across all regions, driven by Asia, Australia and Americas
- Adjusted profit margin again impacted by severe negative currency headwinds year-over-year, which more than offset the improved operational performance, productivity gains as well as positive volume effects

Reconciliation to consolidated financial statements

Profit		
	Q4	Q4
(in millions of €)	2018	2017
Total segments	670	707
Corporate items, eliminations, other items	-43	-39
Profit	627	668
Financing interest	-35	-70
Amortization of intangible assets acquired in business combinations	-33	-34
Income before income taxes	558	564
Income taxes	-185	-159
Net income	374	405

- Financing interest in Q4 FY 2018 decreased resulting from implementation of post-IPO capital structure
- Net income in Q4 FY 2018 impacted by higher income taxes due to one-time effects (Tax rate: 33% in Q4 FY 2018; 28% in Q4 FY 2017)

Outlook

For fiscal year 2019 we expect comparable revenue growth to be in the range of 4% to 5% compared to fiscal year 2018. We expect our profit margin (adjusted for severance charges) for fiscal year 2019 to be in the range of 17.5% to 18.5%. Earnings per share are expected to be 20% to 30% above the level of fiscal year 2018. The outlook assumes that current foreign exchange rates persist for all of fiscal year 2019.

Notes and forward-looking statements

Starting today at 9:00 a.m. CEST, the press conference at which Siemens Healthineers CEO Dr. Bernd Montag and CFO Dr. Jochen Schmitz discuss the financial figures will be broadcast live at

siemens-healthineers.com/press-room

Starting today at 11:00 a.m. CEST, the conference call for analysts and investors with Dr. Bernd Montag and Dr. Jochen Schmitz can be followed live at

corporate.siemens-healthineers.com/investor-relations

Recordings of the press conference and the conference call for analysts and investors will be subsequently made available as well.

Financial publications are available for download at:

corporate.siemens-healthineers.com/investor-relations/presentations-financial-publications

This document contains statements related to our future business and financial performance and future events or developments involving Siemens Healthineers that may constitute forward-looking statements. These statements may be identified by words such as "expect", "forecast", "anticipate", "intend", "plan", "believe", "seek", "estimate", "will", "target" or words of similar meaning. We may also make forward-looking statements in other reports, in presentations, in material delivered to shareholders and in press releases. In addition, our representatives may from time to time make oral forward-looking statements. Such statements are based on the current expectations and certain assumptions of Siemens Healthineers' management, of which many are be-yond Siemens Healthineers' control. As they relate to future events or developments, these statements are subject to a number of risks, uncertainties and factors, including, but not limited to those described in the respective disclosures. Should one or more of these risks, uncertainties or factors materialize, or should underlying expectations not occur or assumptions prove incorrect, actual results, performance or achievements of Siemens Healthineers may (negatively or positively) vary materially from those described explicitly or implicitly in the relevant forward-looking statement. All forward-looking statements only speak as of the date when they were made and Siemens Healthineers neither intends, nor assumes any obligation, unless required by law, to update or revise these forward-looking statements in light of developments which differ from those anticipated.

This document includes – in the applicable financial reporting framework not clearly defined – supplemental financial measures that are or may be alternative performance measures (non-GAAP-measures). These supplemental financial measures may have limitations as analytical tools and should not be viewed in isolation or as alternatives to measures of Siemens Healthineers' net assets and financial positions or results of operations as presented in accordance with the applicable financial reporting framework in its Consolidated Financial Statements. Other companies that report or describe similarly titled alternative performance measures may calculate them differently, which may therefore not be comparable.

Due to rounding, numbers presented throughout this and other documents may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.

This document is an English language translation of the German document. In case of discrepancies, the German language document is the sole authoritative and universally valid version.

For technical reasons, there may be differences in formatting between the accounting records appearing in this document and those published pursuant to legal requirements.

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Fourth quarter and fiscal year 2018

Additional information

(in millions of €, except where otherwise stated)

Revenue by region (customer location)

	Q4	Q4		% Change
(in millions of €)	2018	2017	Act.	Comp. ¹
Europe, C.I.S., Africa, Middle East (EMEA)	1,261	1,238	2%	4%
therein Germany	233	239	-2%	-1%
Americas	1,430	1,391	3%	6%
therein U.S.	1,203	1,140	6%	5%
Asia, Australia	1,013	1,018	-1%	1%
therein China	461	465	-1%	0%
Siemens Healthineers	3,704	3,647	2%	4%

1 Year-over-year on a comparable basis excluding currency translation and portfolio effects

Revenue by region (customer location)

	Fiscal year	Fiscal year		% Change
(in millions of €)	2018	2017	Act.	Comp. ¹
Europe, C.I.S., Africa, Middle East (EMEA)	4,409	4,340	2%	4%
therein Germany	856	883	-3%	-2%
Americas	5,290	5,570	-5%	3%
therein U.S.	4,458	4,667	-4%	2%
Asia, Australia	3,730	3,767	-1%	4%
therein China	1,681	1,616	4%	6%
Siemens Healthineers	13,429	13,677	-2%	4%

1 Year-over-year on a comparable basis excluding currency translation and portfolio effects

Employees

Sept 30,	Sept 30,
2018	2017
50.0	48.4
13.0	12.5
36.9	35.9
	50.0 13.0

Consolidated statements of income

	Q4	Q4	Fiscal year	Fiscal year
(in millions of €, per share amounts in €)	2018	2017	2018	2017
Revenue	3,704	3,647	13,429	13,677
Cost of sales	-2,184	-2,109	-7,961	-7,982
Gross profit	1,519	1,538	5,468	5,695
Research and development expenses	-341	-340	-1,281	-1,253
Selling and general administrative expenses	-578	-580	-2,153	-2,222
Other operating income	2	15	48	22
Other operating expenses	-14	-7	-121	-19
Income from investments accounted for using the equity method, net	2	2	7	9
Interest income	5	3	41	12
Interest expenses	-36	-66	-205	-267
Other financial income, net		-1	-5	0
Income before income taxes	558	564	1,799	1,977
Income tax expenses	-185	-159	-515	-581
Net income	374	405	1,284	1,396
Thereof attributable to:				
Non-controlling interests	4	5	19	17
Shareholders of Siemens Healthineers AG ¹	369	400	1,265	1,379
Basic earnings per share	0.37	0.40	1.26	1.38
Diluted earnings per share	0.37	0.40	1.26	1.38

1 Siemens Group in fiscal year 2017

Consolidated statements of comprehensive income

in millions of €)	Q4 2018	Q4 2017	Fiscal Year 2018	Fiscal Year 2017
Net income	374	405	1,284	1,396
				-
Remeasurements of defined benefit plans	60	7	19	277
Therein: Income tax effects	-20	-1	-57	-119
Other comprehensive income that will not be reclassified to profit or loss	60	7	19	277
Currency translation differences	3	52	265	6
Available-for-sale financial assets	1	-	1	-
Therein: Income tax effects	-	-	-	
Cash flow hedges	17	-24	4	-2
Therein: Income tax effects		10	-3	-
Other comprehensive income that may be reclassified subsequently to profit or loss	21	28	270	4
Other comprehensive income, net of taxes	81	35	289	281
Comprehensive income	455	440	1,573	1,677
Thereof attributable to:	433	440	1,575	1,077
Non-controlling interests	4	5	15	18
Shareholders of Siemens Healthineers AG ¹	451	435	1,558	1,659

1 Siemens Group in fiscal year 2017

Consolidated statements of financial position

Cash and cash equivalents		
	519	184
Trade and other receivables	2,419	2,308
Other current financial assets	77	57
Receivables from Siemens Group	1,396	2,991
Contract assets	600	294
Inventories	1,829	1,605
Current income tax assets	56	79
Other current assets	303	27
Total current assets	7,199	7,79
Goodwill	8,176	7,99
Other intangible assets	1,571	1,52
Property, plant and equipment	1,919	1,52
Investments accounted for using the equity method	38	3:
Other financial assets	174	16
Other receivables from Siemens Group		
		1,36
Deferred tax assets	394	40
Other assets	287	26
Total non-current assets	12,559	13,31
otal assets	19,758	21,11
Short-term debt and current maturities of long-term debt	57	5
Trade payables	1,278	1,12
Other current financial liabilities	82	7:
Payables to Siemens Group	639	5,79
Contract liabilities	1,524	1,40
Current provisions	295	29
Current income tax liabilities	206	12
Other current liabilities	1,223	1,25
Total current liabilities	5,303	10,11
Long-term debt	17	1
Provisions for pensions and similar obligations	845	1,73
Deferred tax liabilities	348	25
Provisions	157	15
Other financial liabilities	26	2
Other liabilities	386	36
Other liabilities to Siemens Group	4,002	5,16
Total non-current liabilities	5,780	7,71
Total liabilities	11,083	17,82
Issued capital	1,000	
Capital reserve	11,174	
Retained earnings/Net assets ¹		4.04
-	-3,019	4,04
Other components of equity	-500	-76
Total equity attributable to shareholders of Siemens Healthineers AG ²	8,656	3,28
Non-controlling interests	20	00 0
Total equity otal liabilities and equity	8,675	3,289

1 As of September 30, 2017, Siemens Healthineers was no legally separable subgroup for which consolidated financial statements had to be prepared according to IFRS 10, Consolidated Financial Statements. Therefore, combined financial statements were prepared in which net assets attributable to the Siemens Group were presented. 2 As of September 30, 2017: Siemens Group

Consolidated statements of cash flows

(the section of the s	Q4	Q
in millions of €) Net income	2018	201 40
Adjustments to reconcile net income to cash flows from operating activities:		40
Amortization, depreciation and impairments	148	14
Income tax expenses	185	15
Interest income/expenses, net	31	6
Income related to investing activities	2	-1
Other income from investments, net	-2	
Other non-cash income/expenses, net	5	
Change in operating net working capital	-120	5
Contract assets Inventories		
Trade and other receivables		11
	-109	-22
Trade payables	114	12
Contract liabilities		-9
Change in other assets and liabilities	206	14
Additions to assets leased to others in operating leases	-88	-5
Income taxes paid	-46	-5
Income taxes paid by Siemens Group on behalf of Siemens Healthineers		-15
Dividends received	1	
Interest received	4	
Cash flows from operating activities	805	63
Additions to intangible assets and property, plant and equipment	-191	-16
Disposal of investments, intangible assets and property, plant and equipment	-2	1
Cash flows from investing activities	-192	-15
Purchase of treasury shares		
Change in short-term debt and other financing activities	2	
Interest paid		
Profit and loss transfers with Siemens Group		-81
Dividends paid to Siemens Group		
Dividends paid to non-controlling interests		
Interest paid to Siemens Group		-6
Other transactions/financing with Siemens Group		42
	-320	
Cash flows from financing activities		-45
Effect of changes in exchange rates on cash and cash equivalents	-2	_
Change in cash and cash equivalents	291	1
Cash and cash equivalents at beginning of period	228	16
Cash and cash equivalents at end of period	519	18

(in millions of €)	Fiscal year 2018	Fiscal year 2017
· · · · · · · · ·	_010	
Net income	1,284	1,396
Adjustments to reconcile net income to cash flows from operating activities:		-
Amortization, depreciation and impairments	530	572
Income tax expenses	515	581
Interest income/expenses, net	164	255
Income related to investing activities		-12
Other income from investments, net	-6	-9
Other non-cash income/expenses, net	35	45
Change in operating net working capital		
Contract assets	-307	29
Inventories	-194	-86
Trade and other receivables	14	-199
Trade payables	168	167
Contract liabilities	105	27
Change in other assets and liabilities	-190	-28
Additions to assets leased to others in operating leases	-276	-220
Income taxes paid		-192
Income taxes paid by Siemens Group on behalf of Siemens Healthineers	-122	-375
Dividends received	6	9
Interest received	13	15
Cash flows from operating activities	1,595	1,975
Additions to intangible assets and property, plant and equipment	-530	-466
Purchase of investments	-2	_
Acquisitions of businesses, net of cash acquired	-226	-6
Disposal of investments, intangible assets and property, plant and equipment	14	19
Cash flows from investing activities	-743	-453
Purchase of treasury shares		-
Change in short-term debt and other financing activities		6
Interest paid	-6	-5
Profit and loss transfers with Siemens Group	-778	-815
Dividends paid to Siemens Group	-230	-352
Dividends paid to non-controlling interests		-3
Interest paid to Siemens Group	-149	-245
Other transactions/financing with Siemens Group	740	-118
Cash flows from financing activities	-489	-1,532
Effect of changes in exchange rates on cash and cash equivalents	-28	-12
Change in cash and cash equivalents	335	-22
Cash and cash equivalents at beginning of period	184	206
Cash and cash equivalents at end of period	519	184

Overview of segment figures

	Exter	nal revenue	Intersegme	nt revenue	Tota	al revenue		Profit ¹		Assets	Free	cash flow	intangible a property,	ns to other assets and plant and quipment ²	Amortization, tion and im	
(in millions of €)	Q4 2018	Q4 2017	Q4 2018	Q4 2017	Q4 2018	Q4 2017	Q4 2018	Q4 2017	Sept 30, 2018	Sept 30, 2017	Q4 2018	Q4 2017	Q4 2018	Q4 2017	Q4 2018	Q4 2017
Imaging	2,214	2,145	74	65	2,287	2,210	458	466	6,258	6,041	507	443	59	48	39	36
Diagnostics	1,056	1,061	0	0	1,056	1,061	126	147	4,676	3,915	120	203	159	132	54	61
Advanced Therapies	401	396	5	3	407	399	86	94	904	879	68	72	16	4	4	3
Total segments	3,671	3,603	79	68	3,750	3,671	670	707	11,838	10,835	695	719	233	185	97	101
Reconciliation to consolidated financial statements	32	45	-79	-68	-47	-23	-112	-143	7,920	10,278	-81	-246	55	40	51	48
Siemens Healthineers	3,704	3,647	0	0	3,704	3,647	558	564	19,758	21,113	614	472	288	224	148	149

1 Siemens Healthineers: Income before income taxes 2 Including additions through business combinations, excluding goodwill

	Exter	nal revenue	Intersegmen			al revenue		Profit ¹		Assets		e cash flow	intangible a property, eo	plant and quipment ²	Amortization tion and im	pairments
(in millions of €)	2018	Fiscal year 2017	2018	iscal year 2017	2018	Fiscal year 2017	2018	Fiscal year 2017	2018	Sept 30, 2017	2018	Fiscal year 2017	2018	Fiscal year 2017	2018	Fiscal year 2017
Imaging	7,882	7,873	271	240	8,153	8,113	1,533	1,567	6,258	6,041	1,408	1,596	152	125	138	137
Diagnostics	3,962	4,163	0	0	3,962	4,164	455	561	4,676	3,915	59	329	622	456	197	235
Advanced Therapies	1,462	1,492	18	10	1,479	1,503	275	325	904	879	257	298	23	10	11	10
Total segments	13,306	13,529	288	250	13,594	13,779	2,263	2,453	11,838	10,835	1,725	2,222	798	591	346	383
Reconciliation to consolidated financial statements	123	148	-288	-250	-165	-102	-464	-476	7,920	10,278	-660	-713	154	110	185	189
Siemens Healthineers	13,429	13,677	0	0	13,429	13,677	1,799	1,977	19,758	21,113	1,065	1,509	952	701	530	572

1 Siemens Healthineers: Income before income taxes 2 Including additions through business combinations, excluding goodwill

EBITDA reconciliation

		Profit ¹		inancial in- enses, net ³	therein: Amortizat ciation and ir			EBITDA	
(in millions of €)	Q4 2018	Q4 2017	Q4 2018	Q4 2017	Q4 2018	Q4 2017	Q4 2018	Q4 2017	
Imaging	458	466	1	1	39	36	495	501	
Diagnostics	126	147	2	4	54	61	178	204	
Advanced Therapies	86	94	0	0	4	3	89	97	
Total segments	670	707	3	6	97	101	763	802	
Corporate items, eliminations, other items	-43	-39	0	0	18	13	-26	-25	
Profit	627	668	4	5	115	114	738	777	
Reconciliation to consolidated financial statements ²	-69	-104	-35	-69	33	34	0	0	
Siemens Healthineers	558	564	-32	-64	148	149	738	777	

Siemens Healthineers: Income before income taxes
 Total of amortization of intangible assets acquired in business combinations and financing interest
 Financial income shown with positive and expenses with negative sign

		Profit ¹		: Financial in- expenses, net ³	therein: Amorti ciation and	zation, depre- d impairments		EBITDA	
(in millions of €)	Fiscal year 2018	Fiscal year 2017	Fiscal year 2018	Fiscal year 2017	Fiscal year 2018	Fiscal year 2017	Fiscal year 2018	Fiscal year 2017	
Imaging	1,533	1,567	6	6	138	137	1,664	1,698	
Diagnostics	455	561	7	14	197	235	645	782	
Advanced Therapies	275	325	0	0	11	10	286	336	
Total segments	2,263	2,453	13	20	346	383	2,595	2,816	
Corporate items, eliminations, other items	-152	-52	-1	2	54	42	-97	-11	
Profit	2,110	2,401	12	22	400	425	2,498	2,804	
Reconciliation to consolidated financial statements ²	-312	-424	-181	-277	131	147	0	0	
Siemens Healthineers	1,799	1,977	-169	-255	530	572	2,498	2,804	

1 Siemens Healthineers: Income before income taxes 2 Total of amortization of intangible assets acquired in business combinations and financing interest 3 Financial income shown with positive and expenses with negative sign